



sage Intacct

Cloud Financial Management



Trusted – The first and only AICPA preferred financial management solution

Customer First – The leader in customer satisfaction—awarded by G2 Crowd

Innovative – Sage Intacct received the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner’s Critical Capabilities

report in July 2020 (<https://www.sage.com/en-gb/sage-business-cloud/intacct/gartner-critical-capabilities-2020/>)

What people are saying

Being awarded #1 in customer satisfaction* in cloud financial management software year after year by **G2 Crowd** wasn’t our goal. It’s a side effect of our commitment to making sure finance teams thrive. We want them to have the visibility, information, and time they need to be strategic partners in business growth, while remaining steadfast custodians protecting the company against risk.

We believe that being named a Visionary by **Gartner**** was a natural result of how we address customer needs—looking ahead to future-proof against changes in regulations, technology, and processes. Our customers want a best-in-class solution that aligns with where

they’re going, so we anticipate and deliver on those needs.

Being the only preferred solution of the **AICPA** resulted from our dedication to tackling complex accounting issues, while maintaining an intuitive, user-friendly interface. AICPA has over 431,000 members in the USA who’ve seen and used every accounting system out there—Sage Intacct is the only one they prefer.

*G2 Crowd named Sage Intacct #1 in customer satisfaction from 2015–2019.

**Gartner names Sage Intacct as a Visionary for core financial management suites. Source: Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises, Gartner, July 2020. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner’s research organization and should not be construed as statements of fact. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Open eco-system

As a best-in-class system, Sage Intacct provides a simple, flexible connection service to dozens of related solutions, such as Salesforce, Avalara, Kimble and Yooz.

Need to bring in online usage data for invoicing? No problem. Need to connect to a specialised e-commerce engine or point-of-sale system? How about a sophisticated warehouse barcode system? No problem. Our integrations team can help connect other services, even homegrown services.

Customer for life

We believe that with the right solutions, services, and support working together and focused on you—a customer for life is exactly what you will become. The Sage Intacct Customer for Life program provides innovative solutions, based on years of best practices, designed with a single aim—to accelerate your success.



Built for finance

As a best-in-class provider, our cloud financial software delivers deep accounting capabilities across multiple industries. We speak finance—the majority of our in-house experts who design and implement Sage Intacct for our customers are seasoned finance professionals. This commitment to finance, is a big part of being named the first and only preferred provider of the AICPA and the vision leader in SMB finance.



Built to scale

Reducing time to close by as much as 79% and seeing real-time reporting across hundreds of consolidated entities, finance leaders using Sage Intacct are in a position to drive growth, not just cope with it.

“If we were still on QuickBooks, we would’ve needed at least two more accountants to keep up—at a cost of \$140,000 annually. With Sage Intacct, I know our lean team can easily handle another 600% in revenue growth.”

–Doug Polignano, Controller, Snapsheet



Built for the cloud

Sage Intacct’s multi-tenant, true cloud foundation brings robust technology infrastructure to your organisation, without the high costs of managing servers. It provides the elasticity companies need to grow. Sage Intacct handles:

- 100 million application requests per day
- 1 billion API calls per month
- Over 50 billion financial records

“We were blown away by Sage Intacct’s global consolidations capabilities and the flexible reporting and analytics, along with its overall scalability and the flexibility to plug into any other business system we needed.”

Mike Munson, Controller, Cameo Global.



Built for success

Sage Intacct customers achieve an average 250% ROI and payback in less than 6 months. It’s no wonder that Sage Intacct has received the highest customer satisfaction ratings from G2 Crowd. We know our customers have a choice, and we work to earn their loyalty every day. Our Customer for Life commitment and constant product innovation feedback keep us totally aligned with what matters to the people depending on our software.



Built for public companies

Among our customers, dozens of companies, like Kayak, Marketo, GrubHub, and Bitly, have gone public using Sage Intacct. Finance leaders see few achievements as rewarding—or processes as challenging—as going public. We make the process a whole lot easier—and the hoped-for results much more certain—with modern, IPO-ready financial management reporting. Finance teams using Sage Intacct ensure compliance and auditability, with the audit trails, visibility, and forecasting necessary to support an IPO. Best of all, this keeps companies compliant and growing after the IPO.

“As we prepared for massive scale, we needed a SaaS-based, multi-entity general ledger system we could grow into. Our requirements were to get everything into a unified chart of accounts, gain the ability to easily add entities as we completed acquisitions, and ensure we’d be ready for SEC-compliant reporting when the time came to go public.”

Scot Meriwether, Senior VP of Finance, i3 Verticals



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